



CANADA PROTECTION PLAN'S
2018 SALES CONFERENCE

— PUNTA CANA —

Welcome



CANADA
PROTECTION
PLAN®

Simply
Peace of Mind



BEFORE YOU GO



AGENDA | YOUR HOSTS



HOTEL INFORMATION



TRAVEL INFORMATION



DESTINATION



DINING OPTIONS

A warm welcome and a big thank you.

It gives me great pleasure to state that 2017 has been another incredible year of sales success. Your partnership and support means a great deal to us.

We are delighted to have you here with us in Punta Cana, enjoying a week of sun, fun, first class amenities and, to relax by the beach! This is a most deserving reward for your loyalty, achievements and remarkable support to Canada Protection Plan. An added bonus at this conference is that there will be some key learning shared by several industry experts.

On behalf of our CEO, David Slabodkin, the entire team and myself, I want to officially welcome you and your family and to say, thank you!

Our objective is to provide competitive life insurance solutions for your clients, thereby protecting their family with the security of being financially stable.

We here at Canada Protection Plan truly believe in family values. With this mind-set, we take pride in welcoming not only you, our business partners, but your family as well to this conference.

We appreciate the hard work and dedication it took you to get here and we are proud to be chosen as your choice of provider.

Congratulations on your success and accomplishments.



Henry Auyeung

President, Canada Protection Plan Inc.







CLIMATE

Punta Cana boasts a tropical climate, loads of sunshine and high temperatures. March falls toward the end of the dry season in Punta Cana, when the temperatures begin to steadily rise and the amount of rainfall drops considerably. At this time of year, the average temperature is 26 degrees (C). Highs can reach as high as 30 degrees and low as 21 degrees.

DON'T FORGET TO PACK

- Swimwear
- Sunscreen
- Insect Repellant (*especially during outdoor activities*)
- Light and layered clothing
- Comfortable/sport footwear (*there's a lot of walking in the resort!*)
- Toys for kids

DRESS

The **Conference is casual**. Feel free to leave the tie and jacket at home. You should bring light clothing for warmer weather. It can get breezy in the evenings, so bring a light sweater or jacket. The resort is expansive, comfortable footwear is highly recommended to get from place to place.

Please be aware that the resort does have dress codes depending on the time of day and which dining venue (see Dining Options) or activity.

Beach Casual - Shorts, capri pants, skirts, sneakers or sandals, flip-flops. Must wear a bathing suit wrap or cover-up and shirt at all times.

Resort Casual - Long pants, jeans, dress shorts and shirt or polo/collar shirt required for men. Shoes, tennis shoes or dress sandals. For women blouses, skirts, slacks or dresses, dress shoes or dress sandal. No sleeveless shirts or flip-flops allowed. No bathing suits allowed.

ELECTRICITY

The Dominican Republic electric outlets are 110 volts, the same as in the United States and Canada.



Travel
INFORMATION



REQUIRED DOCUMENTATION

A **valid passport** is required to enter Dominican Republic. Your passport must be valid for at least 6 months past your return date of travel.

Legal names issued on your passport must match your itinerary and airline ticket.

We recommend that you make photocopies of page 2 of your passport. Leave copies with family members and carry copies with you on the trip in the event that your passport is lost or stolen.

BAGGAGE ALLOWANCE



1st bag - FREE (per person and/or booked seat)

2nd bag - \$35 CAD (plus taxes)

Max. weight per bag: 23kg (50lb)

Overweight fees for bags in excess of 23kg will apply. Baggage fees are your responsibility.

In general, each traveller will be allowed 1 carry-on bag that must fit in the overhead bin or under the seat in front of you, and one additional item, such as a briefcase or purse. Please do not pack sharp items such as nail scissors or pocket knives in your carry-on. They must be packed in your checked luggage.

CHECKING IN FOR YOUR FLIGHT

It's March Break so keep in mind airports will be busier than usual!

All airlines recommend that you **arrive at the airport 3 hours prior to departure** for international flights. Please allow yourself enough time to check in and go through security. You can always call the airline or access the airline's website to check for schedule changes or flight delays and reconfirm the recommended check in time prior to leaving for the airport.

TOURIST CARD

A tourist card is **required to enter Dominican Republic** and will be provided at entry to the DR.



AGENDA

CANADA PROTECTION PLAN CONFERENCE 2018

Hard Rock Hotel and Casino Punta Cana, Dominican Republic

★★★★★ 5 Star All Inclusive Resort

MARCH

08

THUR

6AM

| Departing From Toronto - AC1712
| Departing From Montreal - AC1986

9AM

| Departing From Toronto - TS140

PM

| FREE

Please refer to your itinerary which will be provided for your departure flights and times to Punta Cana. Check in is at 3pm. Please note that the resort cannot guarantee that that your room will be ready upon arrival. We recommend packing your beachwear in your carry-on and enjoy the pool / beach while you wait.

MARCH

09

FRI

AM-PM

| FREE

7PM

| Cocktails - Sax Pool (Resort Casual Attire)

7:30PM

| Opening Dinner - Sax Pool (Resort Casual Attire)

MARCH

10

SAT

8AM-11AM

| Meeting - Avalon Room 14 & 15

3PM-5PM

| (Optional) Group Activity - Beach Volleyball (Toro Beach)

PM

| FREE

MARCH

11

SUN

10AM-2PM

| (Optional) Choose your Excursion! (Ages 6 & up only)



Buggies



Zip Lining



Catamaran

PM

| FREE



MARCH
12
MON

- 8AM-11AM | Meeting - Avalon Room 6 & 7
- 3PM-5PM | (Optional) Group Activity - Basketball
(Cavern area between building 7B & 8B)
- PM | FREE

MARCH
13
TUE

- All Day | FREE
- 10AM | (Optional) Kids Activity Mini Golf
Rockstar Mini Golf Course (Ages 4-15)

MARCH
14
WED

- AM-PM | FREE
- 6PM | Cocktails - Element Terrace
- 6:30PM | Closing Dinner & Awards - Element Terrace

MARCH
15
THUR

- 7:30AM | Check out - Groups Lobby for Punta Cana Airport
- 11:25AM | Departure To Montreal - AC1987
- 11:35AM | Departure To Toronto - AC1713
- 3:05PM | Departure To Toronto - TS141

Please refer to your itinerary which will be provided for your departure flights and times from Punta Cana.

YOUR HOSTS



Henry Auyeung
President, Canada Protection Plan



Michael Aziz
Chief Distribution Officer



Barry Plener
Vice President of Underwriting



Veronica Logan
Manager of Inside Sales



Ayal Alalouf
Regional Sales Director
Ontario Central



Michael Liem
Regional Sales Director
Ontario Northeast



Michel Gagné
Regional Sales Director
West Quebec, Ottawa



David Quinton
Regional Sales Director
Atlantic Canada

DOMINICAN REPUBLIC





Welcome.

Known for their warm and hospitable people, Dominican Republic (DR) is a destination like no other, featuring beautiful scenery, intriguing history and rich culture. DR is the second largest Caribbean country only hours from Canada.

Surrounded by the Atlantic Ocean on the north and the Caribbean Sea on the south, DR's lush tropical island paradise boasts nearly 1,609 km of coastline, 402 km of the world's top beaches, magnificent resorts and hotels, and a variety of sports, recreation and entertainment options. Here you can escape in their luxurious and diverse accommodations, explore ancient relics of centuries past, delight in delicious Dominican food and drink or enjoy ecotourism adventures in their magnificent national parks, mountain ranges, rivers and beaches, or spend the day at one of their 25 designer golf courses.

Discovered in 1492 by Christopher Columbus, the country is rich with fascinating history, exciting cultural experiences, and unique Dominican specialties such as cigars, rum, chocolate, coffee, amber and larimar.

Punta Cana is the land of rest and relaxation. Known around the world for its stunning beaches, luxury resorts, romantic settings and first rate golf courses. There is something for everyone in Punta Cana to create memories that will last a lifetime.



PUNTA CANA
AN ALL-INCLUSIVE EXPERIENCE



THE HARD ROCK PUNTA CANA WELCOMES YOU TO IT'S EXPANSIVE AND URBAN ALL INCLUSIVE RESORT.

Proving that you truly can have it all. The five star resort covers every sun-soaked moment of delectable dining, thrilling entertainment, exciting on-site recreation, all within a Caribbean paradise.

PREPARE TO BE TREATED LIKE A ROCK STAR!



GUEST ROOM AMENITIES:

- Double hydro spa tub
- Private bath with double showers
- Rock Spa® bath amenities
- Bathrobes & slippers
- Hair blow dryer
- Iron/ironing board
- Balcony with furniture
- Free wireless internet
- 24-hour room service
- Liquor dispenser
- Minibar with soda, bottled water & domestic
- Purified water
- Coffee maker
- LCD TV with satellite (IPTV)
- Digital safe (laptop size)
- Individually controlled A/C
- Direct dial telephone
- Bluetooth-enabled wireless alarm clock radio
- Turndown service

HOTEL AMENITIES:

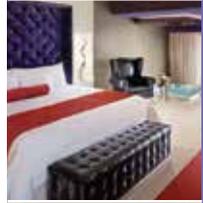
- 13 expansive pools, including kids water park
- 24/7 in-room service
- Arcade Center
- Body Rock® fitness center with instructors
- Complimentary Wi-Fi throughout the property
- Daily activities
- Delicious snacks, including poolside service
- Kids Club (Ages 4-12)
- Land sports
- Live entertainment
- Music Lab
- Nightly entertainment
- Top-shelf drinks
- *Casino (F)*
- *Hard Rock golf (F)*
- *Mini Golf (F)*
- *Rock Spa (F)*
- *Water Sports and Activities (F)*
- *World-class golf (F)*

(F) Fees apply and will be your responsibility to cover

RESORT CREDIT PROGRAM

Each room will be given \$1800 in resort credit to be used towards golf, the spa, activities, tours and more.

A service fee of 20% will be applied to all products and services of the Resort Credit. You are responsible for any fees that may apply.





DINING OPTIONS



Cafetto

Sometimes you need breakfast. Sometimes you need a cocktail. Sometimes you need a breakfast cocktail. You're on vacation, we won't judge.

OPEN:

- Breakfast 7am - 12pm | Lunch 12pm - 4pm
- Dinner 4pm - 11pm | Afterhours 11pm - 7am

DRESS CODE:

- Beach Casual
- Resort Casual



Ciao

A contemporary Italian restaurant offering antipasti, regional Italian cuisine or dolce. Located on the main boulevard, buffet for breakfast and lunch. Dinner only a la carte!

OPEN:

- Breakfast 7am - 11am | Lunch 12pm - 4pm
- Dinner 6pm - 11pm

DRESS CODE:

- Beach Casual
- Resort Casual



Ipanema

A Brazilian style restaurant featuring a vast selection of meats and poultry served sword-style. A complementing salad bar offering a mouth-watering variety of fresh vegetables, delicious cold cuts, cheeses and bakery all with a Latin twist.

OPEN:

- Breakfast 7am - 12pm | Lunch 12pm - 4pm
- Dinner 6pm - 11pm

DRESS CODE:

- Resort Casual
- Resort Casual



Isla

Fresh Caribbean cuisine with delightful fish, poultry, and meat dishes prepared using spices that characterize the exotic flavors of the islands. Buffet for breakfast and lunch. Dinner only a la carte!

OPEN:

- Breakfast 7am - 12pm | Lunch 1pm - 4pm
- Dinner 6pm - 11pm

DRESS CODE:

- Beach Casual
- Resort Casual



Ice Cone

Ice cream parlour for those sweet tooth cravings.

OPEN:

■ Daily from 11am - 11pm

DRESS CODE:

■ No dress code



Lima Deli

This establishment is perfect for those in a hurry. Enjoy a light snack, a sandwich or a selection of different breads and bagels

OPEN:

■ Daily from 11am - 11pm

DRESS CODE:

■ No dress code



Los Gallos

Los Gallos boasts freshly prepared classic Mexican cuisine, tacos, flautas and fajitas. Located at the end of the boulevard.

OPEN:

■ Dinner 6pm - 11pm

DRESS CODE:

■ Resort Casual



Pizzeto

Pizzeto offers a great variety of artisanal brick oven-style pizzas, all Italian recipes as well as other Mediterranean influenced dishes.

OPEN:

■ Lunch from 12pm
■ Dinner from 11pm - 7am

DRESS CODE:

■ Beach Casual
■ Resort Casual



The Market

Buffet style restaurant

OPEN:

■ Breakfast 6:30am - 12pm | Lunch 1pm - 4pm,
■ Dinner 6pm - 11pm

DRESS CODE:

■ Beach Casual
■ Resort Casual



Toro

International buffet for breakfast and lunch and Steakhouse a la carte for dinner.

OPEN:

■ Breakfast 7am - 11am | Lunch 12pm - 4pm
■ Dinner 6pm - 11pm

DRESS CODE:

■ Beach Casual
■ Resort Casual



Zen

Teppanyaki style restaurant specializing in Chinese and Japanese cuisine.

OPEN:

■ Dinner 6pm - 11pm

DRESS CODE:

■ Resort Casual



Questions? Contact

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